



2013 AICP Corporate Hotel Rates*

*AICP Associate Member hotels are listed below.

*Always identify yourself as an AICP member when booking to ensure you receive the AICP rate.

ALL RATES ARE SUBJECT TO AVAILABILITY
AND BLACKOUT DATES MAY APPLY

ASSOCIATE MEMBERS

California:

Downtown L.A.

THE STANDARD



550 S. Flower St., Los Angeles, CA 90071

Contact: Jacqui Cikra, Entertainment Sales Manager, (213) 439-3038

Hotel ph: (213) 892-8080

Room Type:	Jan. - Dec.
Medium	\$150
Large	\$160
Huge	\$195

Beverly Hills

AVALON



9400 West Olympic Blvd, Beverly Hills, CA 90212

Contact: Jeremy Keller, Director of Sales and Marketing, ph: (310) 424-1008

Hotel ph: (310) 277-5221

Room Type:	Jan. - Dec.
Classic	\$195
Premium King	\$225

L'ERMITAGE - BEVERLY HILLS



9291 Burton Way, Beverly Hills, CA 90210

Contact: Kynderly Haskins, Director of Entertainment Sales, ph: (310) 385-5320

Hotel ph: (877) 235-7582

Room Type:	Jan. - Dec.
Superior/Deluxe	\$295

MR. C BEVERLY HILLS



1224 S. Beverwil Drive, Los Angeles, CA 90035

Contact: Danny Grunwald, Sr. Entertainment Sales Mgr. ph: (310) 226-6233

Room Type:	Jan-December
City Deluxe	\$269
City Premium	\$289
Beverly Hills Deluxe	\$309
Beverly Hills Premium	\$329
Studio Suite	\$309

SLS HOTEL AT BEVERLY HILLS



465 South La Cienega Blvd., Los Angeles, CA 90048

Contact: Devon Johnson, Associate Director of Sales, ph: (310) 246-2024

Hotel ph: (310) 247-0400

Room Type:	Jan-Dec
Superior	\$289
Studio Suite	\$450

THOMPSON - BEVERLY HILLS



9360 Wilshire Blvd, Beverly Hills, CA 90212

Contact: Laurie Navarro, Sales Manager, ph: (310) 601-2222

Hotel ph: (800) 441-5050

Room Type:	Jan - December
King Deluxe	\$239
King Premium	\$259
Double Premium	\$289
King Suite	\$329
Wilshire Suite	\$409

Hollywood**HOLLYWOOD ROOSEVELT HOTEL**

7000 Hollywood Blvd, Hollywood, CA 90028

Contact: Naomi Lash, Business Travel Sales Manager, ph: (323) 785-7256**Hotel ph: (323) 466-7000**

Room Type:	Jan-Dec
Superior Room	\$219
Deluxe Room	\$249
Studio Suite	\$309

LOEW'S HOLLYWOOD HOTEL

1744 N. Highland Avenue, Hollywood, CA 90028

Contact: Ashleigh Hamler, Business Travel Sales Manager, ph: (323) 856-1200

Room Type:	Jan - Dec.
Superior	\$199
Deluxe	\$199
Luxury	\$239
Junior Suite	\$269

THE REDBURY HOTEL

1717 Vine St., Los Angeles, CA 90028

Contact: Leah Forrant, Sr. Sales Manager, ph: (323) 963-5513**Hotel ph: (323) 962-1717**

Room Type:	Jan-Dec
750 Square Foot Highland Flat	\$245
750 Square Foot Sunset Flat	\$265
750 Square Foot Vine Flat	\$290
850 Square Foot Hollywood Flat	10% off Best Available Rate
1020 Square Foot Signature Flat	10% off Best Available Rate

W HOLLYWOOD HOTEL & RESIDENCES

6250 Hollywood Blvd., Hollywood, CA, 90028

Contact: Karlyn Hawke, Director Business & Leisure Sales, (323) 798-1323**Hotel ph: (888) 625-4955**

Room Type:	Jan. 1 - December
Wonderful King Room	\$269
Marvelous King Suite	\$399

West Hollywood**ANDAZ WEST HOLLYWOOD**

8401 Sunset Blvd.

Contact: Michelle Schoenfelder, Director Entertainment Sales, ph: (323) 785-6056**Hotel ph: (323) 656-1234**

Room Type:	Jan. 1 - Feb. 28	Mar. 1 - June 15	June 16 - Aug. 31	Sep. 1 - Dec. 31
Standard	\$235	\$230	\$235	\$230
View Room	\$260	\$255	\$260	\$255
Andaz Suite	\$375	\$370	\$375	\$370

THE HOTEL WILSHIRE

6317 Wilshire Blvd., Los Angeles, CA 90048

Contact: Justine Friedman, Senior Sales Manager, ph: (310) 852-6920

Room Type:	Jan-Dec
Deluxe Guest Rooms	\$199
Premiere Guest Rooms	\$219
Melrose Studio Suite	\$259
Sunset Suite	\$319
Santa Monica Suite	\$359
Hollywood Suite	\$399
Wilshire Penthouse Suite	\$900

LE MONTROSE SUITE HOTEL

900 Hammond St., West Hollywood, CA, 90069

Contact: Troy Berry, Reservations Manager, ph: (310) 598-1002**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan - December
Deluxe King Suite	\$210
Superior King Suite	\$230
1 Bedroom Suite	\$280

MONDRIAN

8440 Sunset Blvd, West Hollywood, CA 90069

Contact: Alexandra Cuccia, Sales Manager, ph: (323) 848-6093**Hotel ph: (800) 606-6090****Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec.
Standard	\$229
Suite	\$259

SOFITEL LA

8555 Beverly Boulevard, Los Angeles, CA 90048

Contact: Celine Primo, Assistant Director of Sales Business Travel, ph: (310) 228-21**Reservations: 1-800-521-7772**

Room Type:	Jan.-Dec.
Superior	\$235
Beverly Luxury	\$255
Hollywood Luxury	\$275

SUNSET MARQUIS HOTEL & VILLAS

1200 North Alta Loma Road, West Hollywood, CA 90069

Contact: Jennifer Hagenbuch, ph: (310) 358-3728**Hotel ph: (310) 657-1333****Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec
Junior Suite	\$305
One Bedroom Suite	\$315
Deluxe Suite	\$335
Junior Villa	\$425
One Bedroom Villa	\$475
Deluxe Villa	\$525

Westwood**HOTEL PALOMAR**

10740 Wilshire Blvd., Los Angeles, CA 90024

Contact: Matthew Yoakum, Associate Director of Sales, (424) 901-7264**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan - December
Deluxe King or Double	\$185
Vista King or Double	\$205
1 Bedroom Suite	\$245

Marina del Rey**RITZ-CARLTON, MARINA DEL REY**

4375 Admiralty Way, Marina Del Rey, CA 90292

Contact: Nadia Seber, Business & Leisure Sales Manager,**ph: (310) 574-4366 Hotel ph: (310) 823-1014**

Room Type:	Jan 1- June 30	July 1- Aug. 31	Sep. 1 - Dec. 31
Deluxe Guestroom	\$265	\$295	\$265
Marina Terrace Guestroom	\$315	\$345	\$315
Club Guestroom	\$365	\$395	\$365
Harbor King	\$529	\$529	\$529
Executive Suite	\$629	\$629	\$629

Century City**INTERCONTINENTAL LOS ANGELES, CENTURY CITY**

2151 Avenue of the Stars, Los Angeles, CA 90067

Contact: Linda Di Meglio, Ent. Sales Manager, ph: (310) 284-6563**Hotel ph: (310) 284-6500**

Room Type:		
King Superior (425 sq. ft.)	\$249	
King Deluxe Junior Suite (575 sq. ft.)	\$299	
King Executive Suite (700 sq. ft.)	\$399	
King Luxury Suite (1200 sq. ft.)	\$499	

Santa Monica**HOTEL CASA DEL MAR**

1910 Ocean Way, Santa Monica, CA 90405

Contact: Nanci Figueroa, Corporate Director of Sales, ph: (310) 899-1635**Hotel ph: (800) 898-6999****Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec
Superior Room	\$299
Deluxe Room	\$329
Partial Ocean View Room	\$379
Suites	Contact Sales Direct

THE FAIRMONT MIRAMAR HOTEL & BUNGALOWS

101 Wilshire Blvd., Santa Monica, CA 90401

Contact: Lucy Zatloukal, Director, National Accounts, ph: (310) 899-4119**Reservations line - 1-866-964-7262 or miramar.reservations@fairmont.com**

Room Type:	Jan. - Dec.
Fairmont	\$289
Deluxe	\$319
Deluxe Ocean View	\$349
Palisades Suite	\$499
Bungalow (Single Level)	\$499

LOEW'S SANTA MONICA BEACH HOTEL

1700 Ocean Avenue, Santa Monica, CA 90401

Contact: Kelly Beaver, Transient Sales Manager, ph: (310) 576-3158

Room Type:	Jan - June	July - August	Sep. - Dec.
Superior	\$265	\$285	\$265
Deluxe	\$305	\$326	\$305
Luxury	\$365	N/A	\$365

HOTEL OCEANA

849 Ocean Avenue, Santa Monica, CA 90403

Contact: Kari Herman, Kherdman@oceanabeachclubhotel.com, (310) 656-6037**Hotel ph: (310) 393-0486**

Room Type:	Jan - Dec
Deluxe	Rates from \$285 ++
One Bedroom Suite	
Deluxe Ocean View	
Lanai Suite	

HOTEL SHANGRI-LA

1301 Ocean Avenue, Santa Monica, CA 90401

Contact: Mana Inoue, Senior Sales Manager, ph: (310) 430-7307**Hotel ph: (310) 394-2791**

Room Type:	Jan - May	June - Sept	Oct - Dec
Standard Shangri-La Room	\$245	\$285	\$245
Deluxe Full Ocean View Room	\$275	\$315	\$275
Production Suite	\$300	\$340	\$300
1 Bedroom Suite	\$345	\$385	\$345

SHORE HOTEL

1515 Ocean Avenue, Santa Monica, CA 90401

Contact: Lori Harrison, Sales Manager, ph: (310) 656-4543

Room Type:	Jan - June	July 1 - Sep 2	Sep 3 - Dec.
Garden/City View Rooms	\$229	\$279	\$229
Partial Ocean View Rooms	\$259	\$309	\$259
Ocean View Rooms	\$289	\$339	\$289

SHUTTERS ON THE BEACH

One Pico Blvd, Santa Monica, CA 90405

Contact: Nanci Figueroa, Corporate Director of Sales, ph: (310) 899-1635**Hotel ph: (800) 334-9000****Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec
Superior Room	\$329
Deluxe Room	\$364
Partial Ocean View Room	\$444
Ocean View Room	\$574
Suites	Contact Sales Direct

VICEROY SANTA MONICA

1819 Ocean Avenue, Santa Monica, CA 90401

Contact: Stacey Horn-Bostel, Senior Sales Manager, ph: (310) 837-2400**Hotel ph: (310) 260-7500****Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan-Dec
City	\$289
Deluxe	\$309
Ocean	\$339

San Francisco**CLIFT**

495 Geary Street, San Francisco, CA 94102

Contact: Joceann LaMadrid, Sales Manager ph: (415) 929-2307**Reservations line: (800) 652-5438****Or Contact: Aspen Travel, ph: (800) 223-4059****15% Discount Off the Best Available Rate for Guestrooms, plus complimentary WiFi; compliment****HOTEL ZETTA**

55 5th Street, San Francisco, CA 94103

Contact: Greg Bell, Director of Sales and Marketing ph: (415) 321-5117**15% Discount Off the Best Available Rate for Guestrooms, plus complimentary WiFi.****VILLA FLORENCE HOTEL**

225 Powell Street, San Francisco, CA 94102

Contact: Mimi Carter, Director of Sales, ph: (415) 617-1062

Jan. - Mar.	Apr. - Oct.	Nov. - Dec.
\$139	15% off Best Available Rate	\$139

Florida**Miami****MANDARIN ORIENTAL MIAMI**

500 Brickell Key Drive, Miami FL 33131

Contact: Megan Paty, Senior Sales Manager, ph: (305) 913-8346

Room Type:	Jan 1 - May 19	May 20 - Sep 30	Oct 1 - Dec 31
Superior Island View	\$269/\$319 weekend	\$199/\$229 weekend	\$269/\$319 weekend
Deluxe Skyline	\$299/\$349 weekend	\$229/\$259 weekend	\$299/\$349 weekend
Deluxe Bay View	\$319/\$369 weekend	\$249/\$279 weekend	\$319/\$369 weekend

Illinois**Chicago****HOTEL LINCOLN - a Joie de Vivre Hotel**

1816 N. Clark Street, Chicago, IL 60614

Contact: Morgan Cook, Director of Sales, ph: (312) 254-4700**15% off the Best Available Rate****PALOMAR CHICAGO - A KIMPTON HOTEL**

505 N. State Street, Chicago, IL 60654

Contact: Jeff Seidel, City Sales Manager, ph: (312) 325-7186**Hotel ph: (877) 731-0505**

Room Type:	Jan 1 - Feb. 28	Mar 1 - Nov 30	Dec 1 - Dec 31
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Deluxe	\$155	\$215	\$155
Suite	\$225	\$285	\$225

THE PUBLIC CHICAGO

1301 North State Parkway, Chicago, IL 60610

Contact: Lavinia Oancea, Business Travel Manager, ph: (312) 229-6795

15% off the Best Available Rate

Louisiana
New Orleans

LOEW'S NEW ORLEANS HOTEL

300 Poydras Street, New Orleans, LA 70130

Contact: Lisa Scollo, Sales Manager

(504)595-5314

Room type:	Jan. -December
Deluxe	20% off Published Rate
Grand	20% off Published Rate
Suite	20% off Published Rate

Massachusetts
Boston

AMES

1 Court St., Boston, MA 02108

Contact: Chris Hemming, Sales Manager, ph: (617) 979-8100

Reservations: 800-691-1791

15% off the Best Available Rate

Nevada
Las Vegas

MANDARIN ORIENTAL

3752 Las Vegas Blvd. South, Las Vegas, NV 89158

Contact: Jared Mintz, Ent.t & Corporate Sales Manager, ph: (702) 590-3014

Or Contact: Aspen Travel, ph: (800) 223-4059

Room Type:	Jan-Dec, Sun-Th	Jan-Dec, Fri-Sat
Standard	\$190	\$210
Cityscape	\$205	\$225
Stripview	\$250	\$270
Premier	\$305	\$325
Cityscape Suite	\$395	\$415
Stripview Suite	\$435	\$455

New York**New York****ACE HOTEL**

20 W. 29th Street, New York, NY

Contact: Christina Tzortzinis, Sales Manager, ph: (212) 679-2222**Or Contact: Aspen Travel, ph: (800) 223-4059**

Room Type:	Jan.-March 3	March 24-June 27	June 28-Sept. 2	Sept. 3-Dec. 31
Mini	\$219	\$259	\$219	\$329
Small	\$249	\$289	\$249	\$359
Medium	\$299	\$329	\$299	\$419

**THE GANSEVOORT MEATPACKING NYC**

18 Ninth Avenue, New York, NY 10014

Contact: Alison Penuel, Corporate Sales, ph: (212) 660-6747**Hotel ph: (212) 206-6700**

Room Type:	Jan 1- Mar 23	Mar 24 - June 29	June 30 - Sep 2	Sep 3- December 31
15% Discount Off the Best Available Rates for Superior and Deluxe Rooms				

THE GANSEVOORT PARK AVENUE NYC

420 Park Avenue South, New York, NY 10016

Contact: Alison Penuel, Corporate Sales, ph: (212) 660-6747**Hotel ph: (212) 317-2900**

Room Type:	Jan 1- Mar 23	Mar 24 - June 29	June 30 - Sep 2	Sep 3- December 31
15% Discount Off the Best Available Rates for Superior and Deluxe Rooms				

GILD HALL - A THOMPSON HOTEL

15 Gold St., New York, NY 10038

Contact: Esther Song, Sales Director, ph: (212) 232-7700

Or

<http://www.thompsonhotels.com/hotels/nyc/gild-hall>
using code AICP

Room type:	Jan. -December
Superior King	10% off Published Rate
Deluxe King	10% off Published Rate
Premium King	10% off Published Rate
King Suites	10% off Published Rate

NOMAD HOTEL

1170 Broadway, New York, NY 10001

Contact: John Sutherland, Sales Manager, ph: (347) 331-9239**Hotel ph: (212) 796-1500**

Jan - Dec.

Please call hotel directly for rates

**SIXTY THOMPSON**

60 Thompson St., New York, NY 10012

Contact: Kimberly Manning, Director of Sales and Marketing, ph: (212) 204-6475**Hotel ph: (877) 431-0400**

10% off best available rates

**SMYTH - A Thompson Hotel**

85 W. Broadway, New York, NY 10007

Contact: Bridget Applegate, Director of Sales and Marketing, ph: (212) 204-5602**Hotel ph: (212) 587-7000 or (888) 58-SMYTH**

10% off best available rates plus comp WiFi

**THE STANDARD, HIGH LINE**

848 Washington Street, New York, NY 10014

Contact: Jessica Fiorio, Sales Manager, ph: (212) 784-5506

Room Type:	Jan.-March 3	March 4-June 27	June 28-Sept. 2	Sept. 3-Dec. 31
Standard Qn.	\$285	\$335	\$305	\$405
Standard Kg.	\$305	\$365	\$335	\$445
Superior Kg.	\$315	\$380	\$345	\$465

**THE STANDARD EAST VILLAGE**

25 Cooper Square, New York, NY 10003

Contact: Megan Peri, Sales Manager, ph: (646) 845-8715**Hotel ph: (212) 475-5700**

Room Type:	Jan.-March 31	April 1-June 27	June 28-Sept. 2	Sept. 3-Dec. 31
Village Queen	\$250	\$310	\$275	\$370
Village King	\$275	\$335	\$300	\$395
Corner King	\$300	\$360	\$325	\$420

**THOMPSON - Lower East Side**

190 Allen St., New York, NY 10002

Contact: Michael Shepard, Sr. Sales Manager, ph: (212) 542-8694

Room Type:	Jan-December
Queen Superior	10% off Best Available Rate
King Deluxe	10% off Best Available Rate
Studio King Suite	10% off Best Available Rate

SANDERSON

50 Berners St., London W1P 4AD, United Kingdom

Contact: Samm Lycett, Sales Manager, ph: 44 (0) 20 7300-1481**Hotel ph: 44 (0) 20 7300-1400**

	Jan - April	May - July	August	Sept - December
Room Type:				
STD Queen	205 GBP	210 GBP	190 GBP	210 GBP
SUP King	230 GBP	235 GBP	220 GBP	235 GBP
DLX King	260 GBP	265 GBP	250 GBP	265 GBP

ST. MARTINS LANE

45 St. Martins Lane, London WC2N 4HX, United Kingdom

Contact: Samm Lycett, Sales Manager, ph: 44 (0) 20 7300-5535**Hotel ph: 44 (0) 20 7300-5500**

	Jan - April	May - July	August	Sept - December
Room Type:				
STD Queen	190 GBP	200 GBP	170 GBP	2100 GBP
SUP Queen	230 GBP	240 GBP	200 GBP	240 GBP
DLX King	240 GBP	250 GBP	230 GBP	250 GBP

ary upgrade based on availability.