



ASSOCIATION OF
INDEPENDENT
COMMERCIAL
PRODUCERS, INC.

2014 AICP Corporate Hotel Rates*

*AICP Associate Member hotels are listed below.

*Always identify yourself as an AICP member when booking to ensure you receive the AICP rate.

**ALL RATES ARE SUBJECT TO AVAILABILITY
AND BLACKOUT DATES MAY APPLY**

ASSOCIATE MEMBERS

California:

Los Angeles Area - Beverly Hills

AVALON



9400 West Olympic Blvd, Beverly Hills, CA 90212

Contact: **Jeremy Keller Director of Sales and Marketing, ph: (310) 424-1008**

Hotel ph: (310) 277-5221

Room Type:	Jan. - Dec.
Classic	\$200
Deluxe King	\$220
Premium Rooms	\$240

L'ERMITAGE - BEVERLY HILLS



9291 Burton Way, Beverly Hills, CA 90210

Contact: **Kynderly Haskins, Director of Entertainment Sales, ph: (310) 385-5320**

Hotel ph: (877) 235-7582

or lbh.reservations@viceroymotelgroup.com

Room Type:	Jan. - Dec.
Superior/Deluxe	\$305
Premier	\$380
Beverly Suite	\$805
Grand Lux Suite	\$905
Governor Suite	\$4,805
Presidential Suite	\$6,805



MR. C BEVERLY HILLS

1224 S. Beverwil Drive, Los Angeles, CA 90035

Contact: **Danny Grunwald, Sr. Entertainment Sales Mgr. ph: (310) 226-6233**

Room Type:	Jan-December
City Deluxe	\$269
City Premium	\$289
Beverly Hills Deluxe	\$309
Beverly Hills Premium	\$329

Studio Suite

20% off Best Available Rate

SLS HOTEL AT BEVERLY HILLS



465 South La Cienega Blvd., Los Angeles, CA 90048

Contact: Devon Johnson, Associate Director of Sales, ph: (310) 246-2024

Hotel ph: (310) 247-0400

Room Type:	Jan - Dec
Superior	\$289
Studio Suite	\$450

Los Angeles Area - Burbank

THE COAST ANABELLE HOTEL



2011 W. Olive Avenue, Burbank, CA 91506

Contact: Michelle Freedman, Director of Sales and Marketing, (818) 845-7800 x 606

Hotel ph: (818) 845-7800

Jan 1- Dec. 31

15% off Best Available Rate, plus complimentary wifi, parking, Burbank Airport shuttle

THE SAFARI INN



1911 W. Olive Avenue, Burbank, CA 91506

Contact: Michelle Freedman, Director of Sales and Marketing, (818) 845-7800 x 606

Hotel ph: (818) 845-8586

Jan 1- Dec. 31

15% off Best Available Rate, plus complimentary wifi, parking, Burbank Airport shuttle and 10% discount on all food and non-alcoholic beverages.

Los Angeles Area - Century City

INTERCONTINENTAL LOS ANGELES, CENTURY CITY



2151 Avenue of the Stars, Los Angeles, CA 90067

Contact: Ashley Tran, Sales Manager, ph: (310) 284-6507

Hotel ph: (310) 284-6500

Please contact Sales Department for AICP Rate

Los Angeles Area - Downtown L.A.

ACE HOTEL DOWNTOWN LOS ANGELES



929 S. Broadway, Los Angeles, CA 90015

Contact: Carolyn, Schneider, Sales Manager, (213) 623-3233

Room Type:	Jan. 16 - Dec 31.
Medium	\$199
	Rates include complimentary wifi

THE STANDARD



550 S. Flower St., Los Angeles, CA 90071

Contact: Jacqui Cikra, Entertainment Sales Manager, (213) 439-3038

Hotel ph: (866) 670-8686

Room Type:	Jan. 1 - Dec. 30
Medium	\$160
Large	\$170
Huge	\$195

Los Angeles Area - Hollywood

HOLLYWOOD ROOSEVELT HOTEL



7000 Hollywood Blvd, Hollywood, CA 90028

Contact: Nina DePaz Rivera, Assoc. Director of Sales & Marketing, ph: (323) 785-3033

Hotel ph: (323) 466-7000

Room Type:	Jan-Dec
Superior Room	\$229
Deluxe Room	\$249
Studio Suite	\$299

LOEW'S HOLLYWOOD HOTEL



1744 N. Highland Avenue, Hollywood, CA 90028

Contact: Ashleigh Hamler, Business Travel Sales Manager, ph: (323) 491-1052

Hotel ph: (323) 856-1200

Room Type:	Jan - Dec.
Superior	\$215
Deluxe	\$215
Luxury	\$245
Junior Suite	\$275

THE REDBURY HOTEL



1717 Vine St., Los Angeles, CA 90028

Contact: Claire Pignataro, Director of Sales and Marketing , ph: (323) 963-5513

Hotel ph: (323) 962-1717

Room Type:	Jan-Dec
Highland Flat	\$245
Sunset Flat	\$279
Vine Flat	\$309
Hollywood Flat	15% off Best Available Rate

Redbury Signature Flat

15% off Best Available Rate

THE STANDARD HOLLYWOOD



8300 Sunset Blvd., West Hollywood, CA, 90069

Contact: Ariann Costa, Sales Manager, (323) 822-3136

Room Type:	Jan. - Dec.
Sunset	\$175
Large	\$199
Large Pool	\$225
Double	\$250
X-Large	\$250
X-Large Pool	\$275

W HOLLYWOOD HOTEL & RESIDENCES



6250 Hollywood Blvd., Hollywood, CA, 90028

Contact: Andrea Yeager, | Business & Leisure Travel Sales Manager , (323) 798-1329

Hotel ph: (888) 625-4955

Room Type:	Jan. 1 - December
Wonderful King Room	\$269
Marvelous King Suite	\$399
Use AICP number: 314559	

Los Angeles Area - Marina del Rey

RITZ-CARLTON, MARINA DEL REY



4375 Admiralty Way, Marina Del Rey, CA 90292

Contact: Nadia Seber, Business & Leisure Sales Manager,

ph: (310) 574-4366

Hotel ph: (310) 823-1014

Room Type:	Jan 1- May 31	June 1- Aug. 31	Sep. 1 - Dec. 31
Deluxe Guestroom	\$274	\$294	\$274
Marina Terrace Guestroom	\$324	\$344	\$324
Club Guestroom	\$374	\$394	\$374
Harbor King	\$549	\$549	\$549
Executive Suite	\$699	\$699	\$699
Includes complimentary high-speed internet access			

Los Angeles Area - Playa del Rey

CUSTOM HOTEL



8639 Lincoln Blvd. Los Angeles, CA 90045

Contact: Angel DeLara, Director of Sales,(310) 258-5704

Hotel ph: (310) 645-0400

Room Type:	Jan. 1- Dec. 31
Deluxe King or Queen	\$109
Deluxe Double	\$109
Elevated King or Queen View	\$129

Executive King Suite

\$169

Los Angeles Area - Santa Monica

HOTEL CASA DEL MAR



1910 Ocean Way, Santa Monica, CA 90405

Contact: Nanci Figueroa, Corporate Director of Sales, ph: (310) 899-1635

Hotel ph: (800) 898-6999

Room Type:	Jan-Dec
Superior Room	\$309
Deluxe Room	\$339
Partial Ocean View Room	\$389

THE FAIRMONT MIRAMAR HOTEL & BUNGALOWS



101 Wilshire Blvd., Santa Monica, CA 90401

Contact: Lucy Zatloukal, Director, National Accounts, ph: (310) 319-3166

or lucy.zatloukal@fairmont.com

Reservations line - 1-866-964-7262 or miramar.reservations@fairmont.com

Room Type:	Jan. - June	July 1 - Sept. 1	Sept. 2 - Dec. 31
Fairmont	\$309	\$359	\$309
Deluxe	\$349	\$389	\$349
Deluxe Ocean View	\$389	\$429	\$389
Palisades Suite	\$489	\$529	\$489
Bungalow (Single Level)	\$529	\$569	\$529

LOEW'S SANTA MONICA BEACH HOTEL



1700 Ocean Avenue, Santa Monica, CA 90401

Contact: Nivia Zelaya, Corporate Sales Manager, ph: (310) 576-3158

Hotel ph: (310) 458-6700

Room Type:	Jan 1- July 2	July 3 - Aug. 23	Aug. 24 - Dec. 31
Superior	\$285	\$315	\$285
Deluxe	\$309	\$349	\$309
Luxury	\$365	N/A	\$365

Rates include complimentary wifi

HOTEL OCEANA



849 Ocean Avenue, Santa Monica, CA 90403

Contact: Stephanie Conchuratt, stephanie@oceanabeachclubhotel.com,

(310) 656-6038; Hotel ph: (310) 393-0486

Room Type:	Jan - Dec
Deluxe Room	Rates from \$305
Partial Ocean View Room	Rates from \$350
One Bedroom Suite	Rates from \$355

Lanai Suite

Rates from \$365

JW MARRIOTT LE MERIGOT



1740 Ocean Avenue, Santa Monica, CA 90401

Contact: Andrew Brito, Reservations Manager, ph: (310) 899-6111

Hotel ph: (310) 395-9700

	Jan. 1 - June 14	June 15 - Aug. 31	Sep. 1 - Dec. 31
	\$275	\$299	\$275

LE MERIDIEN DELFINA SANTA MONICA



530 Pico Blvd., Santa Monica, CA 90405

Contact: Michael Albrecht, Business Travel Sales Manager, ph: (310) 309-8071

Room Type:	Jan 1 - June 30	July 1 - Aug. 31	Sep 1 - Dec. 31
Classic	\$265	\$295	\$265

HOTEL SHANGRI-LA



1301 Ocean Avenue, Santa Monica, CA 90401

Contact: Christina Kahn, Sales Manager, ph: (310) 430-7307

Hotel ph: (310) 394-2791

Room Type:	Jan. 1 - May 31	June 1 - Aug. 31	Sept. 1 - Dec. 31
Standard Shangri-La/Partial City	\$275	\$325	\$265
Deluxe Ocean View Room	\$305	\$375	\$275
1 Bedroom Suite	\$335	\$425	\$315

SHORE HOTEL



1515 Ocean Avenue, Santa Monica, CA 90401

Contact: Lori Harrison, Director of Sales & Marketing, ph: (310) 656-4535

Room Type:	Jan 1 - June 30	July 1 - Sep 1	Sep 2 - Dec. 31
Garden/City View Rooms	\$239	\$299	\$239
Partial Ocean View Rooms	\$269	\$329	\$269
Ocean View Rooms	\$299	\$359	\$239

SHUTTERS ON THE BEACH



One Pico Blvd, Santa Monica, CA 90405

Contact: Nanci Figueroa, Corporate Director of Sales, ph: (310) 899-1635

Hotel ph: (800) 334-9000

Room Type:	Jan-Dec
Superior Room	\$339
Deluxe Room	\$370
Partial Ocean View Room	\$450

VICEROY SANTA MONICA

1819 Ocean Avenue, Santa Monica, CA 90401

Contact: Stacey Horn-Bostel, Senior Sales Manager, ph: (310) 837-2400**Hotel ph: (310) 260-7500**

Room Type:	Jan-Dec
City	\$299
Deluxe	\$319

Los Angeles Area - Venice**HOTEL ERWIN**

1697 Pacific Avenue, Venice Beach, CA 90291

Contact: Marta Hagen, Director of Sales & Marketing , (424) 214-1030**Hotel ph: (310) 452-1111**

Room Type	Jan. 1 - May 31	June 1 - Aug. 31	Sept. 1 - Dec. 31
Standard	\$199	\$249	\$199
Ocean View	\$239	\$279	\$239

Los Angeles Area - West Hollywood**ANDAZ WEST HOLLYWOOD**

8401 Sunset Blvd.

Contact: Michelle McMahon, Director Entertainment Sales, ph: (310) 491-8395**Hotel ph: (323) 785-6050**

Room Type:	Jan. 1 - Feb. 28	Mar. 1 - June 15	June 16 - Aug. 31	Sep. 1 - Dec. 31
Standard	\$240	\$235	\$240	\$235
View Room	\$265	\$260	\$265	\$260
Andaz Suite	\$365	\$360	\$365	\$360

THE HOTEL WILSHIRE

6317 Wilshire Blvd., Los Angeles, CA 90048

Contact: Justine Friedman, Senior Sales Manager, ph: (310) 852-6920

Room Type:	Jan-Dec
Deluxe Guest Rooms	\$209
Premiere Guest Rooms	\$219
Sunset Suite	\$289
Melrose Suite	\$329
Santa Monica Suite	\$369
Hollywood Suite	\$409
Wilshire Penthouse Suite	\$1,200

LE MONTROSE SUITE HOTEL

900 Hammond St., West Hollywood, CA, 90069

**Contact: Ben Campbell, Reservations Manager, ph: (310) 598-1002
or ben@lemontrose.com**

Room Type:	Jan - December
Deluxe King Suite	\$227
Superior King Suite	\$248
1 Bedroom Suite	\$280

THE LONDON



1020 N. San Vicente Blvd., West Hollywood, CA 90069

Contact: Kenisha Norton, Senior Sales Manager, (310) 854-1111

Please contact hotel for discounted AICP rates.
Rates include complimentary European Style Breakfast Table in Boxwood Cafe by Gordon Ramsay, plus complimentary internet access, outgoing faxes, and calls to London.

MONDRIAN



8440 Sunset Blvd, West Hollywood, CA 90069

Contact: Taylor Deutsch, Sales Manager, ph: (323) 848-6093

Hotel ph: (800) 606-6090

Room Type:	Jan-Dec.
Standard	\$239
Suite	\$269

SOFITEL LA



8555 Beverly Boulevard, Los Angeles, CA 90048

Contact: Celine Primo, Assistant Director of Sales Business Travel, ph: (310) 228-2199

Reservations: 1-800-521-7772

Room Type:	Jan.-Dec.
Superior	\$245
Beverly Luxury	\$265
Hollywood Hills Luxury	\$285

SUNSET MARQUIS HOTEL & VILLAS



1200 North Alta Loma Road, West Hollywood, CA 90069

Contact: Lisa Crampton, Director of Sales, ph: (310) 358-3702

Hotel ph: (800) 858-9758

or reservations@sunsetmarquis.com

Room Type:	Jan. - Dec.
Junior Suite	\$315
Superior Suite	\$330
Deluxe Suite	\$345
Junior Villa	\$465
Superior Villa	\$530
Deluxe Villa	\$595
2 Bedroom	\$1,500

Los Angeles Area - Westwood

HOTEL PALOMAR



10740 Wilshire Blvd., Los Angeles, CA 90024

**Contact: Matthew Yoakum, Associate Director of Sales, (424) 901-7264
or Matthew.Yoakum@hotelpalomar.com**

Room Type:	Jan - December
Deluxe King or Double	\$205
Vista King or Double	\$225
1 Bedroom Suite	\$275

W LOS ANGELES - WESTWOOD



930 Hilgard Avenue, Los Angeles, CA 90024

**Contact: Kelly Beaver, Account Director, Business Travel, 310.443.7811
or Kelly.Beaver@whotels.com**

Room Type:	Jan. - Dec.
Wonderful Studio	starting at \$279
Spectacular Suite	10% off Best Available Rate
Fabulous Suite	10% off Best Available Rate

Palm Springs

ACE HOTEL AND SWIM CLUB



701 East Palm Canyon, Palm Springs, CA 92264

Contact: Nichole Gregg, Sales Manager ph: (760) 866-6194

15% Discount Off the Best Available Rate for Guestrooms

RIVIERA PALM SPRINGS, A NOBLE HOUSE HOTEL



1600 N. Indian Canyon Drive, Palm Springs, CA 92262

Contact: Jennifer Long, Director of National Accounts, ph: (425) 636-5654

15% Off Best Available Rate for Guestrooms

San Francisco

CLIFT



495 Geary Street, San Francisco, CA 94102

Contact: Joeann LaMadrid, Director of Sales

Reservations line: (800) 693-3896

15% Discount Off the Best Available Rate for Guestrooms, plus complimentary WiFi;
complimentary upgrade based on availability.

THE FAIRMONT SAN FRANCISCO



950 Mason Street, San Francisco, CA 94108

Contact: Kristy Liang, Individual Travel Coordinator, ph: (415) 772-5218

15% Discount Off the Best Available Rate for Guestrooms, plus complimentary WiFi; complimentary upgrade based on availability.

HOTEL ZETTA



55 5th Street, San Francisco, CA 94103

Contact: Greg Bell, Director of Sales and Marketing ph: (415) 321-5117

Room Type:	Jan. - Dec.
Superior King	\$250
Deluxe King/Double Double	\$285
Premier King	\$320
Rates include complimentary wifi	

VILLA FLORENCE HOTEL



225 Powell Street, San Francisco, CA 94102

Contact: Mimi Carter, Director of Sales, ph: (415) 617-1062

Jan. - Dec.
15% off Best Available Rate; includes complimentary wifi

W San Francisco



181 Third Street, San Francisco, CA 94103

Contact: Amanda Czuba, Group Sales Manager, ph: (415) 774-0137

Jan. - Dec.
10% off Best Available Rate

Florida

Miami

STANDARD SPA, MIAMI BEACH



40 Island Avenue, Miami Beach, FL 33139

Contact: Cynthia Cantello, Senior Sales Manager, ph: (786) 245-0898

Jan. - Dec.
10% off Best Available Rate

Illinois

Chicago

THE JAMES HOTEL CHICAGO



55 East Ontario Street, Chicago, IL 60611

Contact: Kari Ramirez, Director of Entertainment Sales, ph: (312) 660-7146

Room Type:	Jan. 1 - March 31	April 1 - Nov. 30	Dec. 1 - Dec. 31
Standard Room	\$129	\$199	\$149
Suite	\$159	\$249	\$199

PALOMAR CHICAGO - A KIMPTON HOTEL



505 N. State Street, Chicago, IL 60654

Contact: Jeff Seidel, City Sales Manager, ph: (312) 325-7186

Hotel ph:(877) 731-0505

Room Type:	Jan. 1- Mar. 31	Apr. 1 - Nov. 30	Dec. 1 - Dec. 31
Deluxe	\$149	\$225	\$149
Suite	\$239	\$305	\$239



THE PUBLIC CHICAGO

1301 North State Parkway, Chicago, IL 60610

Contact: Hillary Metzger, Sr. Business Travel Sales Manager, ph: (312) 229-6795

Hotel ph: (888) 506-3471

Room Type:	Jan. 1-Dec. 31
Standard	15% off Best Available Rate
Superior King	15% off Best Available Rate
Deluxe King	15% off Best Available Rate
Loft King	15% off Best Available Rate
One Bedroom Suite	15% off Best Available Rate

THOMPSON CHICAGO HOTEL



21 E. Bellevue Place, Chicago, IL 60611

Contact: Amy Morris, Senior Sales Manager, ph: (312) 994-7256

Hotel ph: 800-606-8188 or reservation.chi@thompsonhotels.com

Jan. - Dec.
20% Discount Off the Best Available Rate for Guestrooms, plus complimentary WiFi

New York

New York

ACE HOTEL

20 W. 29th Street, New York, NY



Contact: Tiffany Richards, Sales Manager, ph: (212) 679-2222

Room Type:	Jan.-March 3	March 4-June 27	June 28-Sept. 2	Sept. 3-Dec. 31
Mini	\$229	\$259	\$239	\$349
Small	\$249	\$289	\$269	\$379
Medium	\$299	\$329	\$319	\$439
Rates include complimentary internet				

THE GANSEVOORT MEATPACKING NYC



18 Ninth Avenue, New York, NY 10014

Contact: Blair Fisher, Manager Corporate Sales

Hotel ph: (212) 206-6700 or (877) 426-7386

Room Type:	Jan 1- Mar 23	Mar 24 - June 29	June 30 - Sep 2	Sept. 3-Dec. 31
15% Discount Off the Best Available Rates for Superior and Deluxe Rooms				

THE GANSEVOORT PARK AVENUE NYC



420 Park Avenue South, New York, NY 10016

Contact: Blair Fisher, Manager Corporate Sales

Hotel ph: (212) 317-2900 or (877) 426-7386

Room Type:	Jan 1- Mar 23	Mar 24 - June 29	June 30 - Sep 2	Sept. 3-Dec. 31
15% Discount Off the Best Available Rates for Superior and Deluxe Rooms				

GILD HALL - A THOMPSON HOTEL



15 Gold St., New York, NY 10038

Contact: Esther Song, Sales Director, ph: (212) 232-7700

Or

<http://www.thompsonhotels.com/hotels/nyc/gild-hall> using code AICP

Room type:	Jan. -December
Superior King	15% off Published Rate
Deluxe King	15% off Published Rate
Premium King	15% off Published Rate
King Suites	15% off Published Rate

THE LONDON



151 W. 54th Street, New York, NY 10019

Contact: Andrea Amico, Director of Corporate Sales, (212) 468-8713

Please contact Andrea Amico for special AICP rates.

NOMAD HOTEL



1170 Broadway, New York, NY 10001

Contact: John Sutherland, Sales Manager, ph: (347) 331-9239

Hotel ph: (212) 796-1500

Jan - Dec.
10% off Best Available Rate

SIX COLUMBUS, A THOMPSON HOTEL



6 Columbus Circle, New York, NY 10019

Contact: Lisa Caceres, Director of Sales, ph: (212) 204-3001

Hotel ph: (877) 6Columbus

Room Type:	Jan. 1 - Dec. 31
Queen Superior	10% off Best Available Rate
Queen Deluxe	10% off Best Available Rate
King Superior	10% off Best Available Rate
King Deluxe	10% off Best Available Rate
Studio King	10% off Best Available Rate
King Suite	10% off Best Available Rate

SMYTH - A Thompson Hotel



85 West Broadway, New York, NY 10007

Contact: Jen Forbes, Sales Executive, ph: (212) 204-5602

Hotel ph: (212) 587-7000 or (888) 58-SMYTH

Room Type:	Jan. 1 - Dec. 31
Queen Superior	15% off Best Available Rate plus comp wifi
King Superior	15% off Best Available Rate plus comp wifi
King Deluxe	15% off Best Available Rate plus comp wifi
Double Deluxe	15% off Best Available Rate plus comp wifi
Studio King	15% off Best Available Rate plus comp wifi
King Suite	15% off Best Available Rate plus comp wifi
Thompson Suite	15% off Best Available Rate plus comp wifi
Smyth Suite	15% off Best Available Rate plus comp wifi
Penthouse	15% off Best Available Rate plus comp wifi

THE STANDARD EAST VILLAGE



25 Cooper Square, New York, NY 10003

Contact: Marika Frumes, Director of Sales & Marketing, ph: (646) 845-8730

Hotel ph: (212) 475-5700

Room Type:	Jan. 1 -March 12	March 24 -June 26	June 27-Sept. 1	Sept. 2-Dec. 31
Standard Queen	\$265	\$325	\$290	\$390
Standard King	\$295	\$355	\$320	\$420
Deluxe Corner	\$355	\$415	\$380	\$480

THOMPSON - Lower East Side



190 Allen St., New York, NY 10002

Contact: Michael Shepard, Sr. Sales Manager, ph: (212) 542-8694

Hotel ph: (877) 460-8888

Or
[http://www.thomps
onhotels.com](http://www.thomps

onhotels.com) using
rate code AICP

	Jan-December
Room Type:	
Queen Superior	10% off Best Available Rate
King Deluxe	10% off Best Available Rate
Studio King Suite	10% off Best Available Rate

Vancouver, British Columbia

LODEN VANCOUVER HOTEL



1177 Melville Street, Vancouver, BC V6E 0A3 Canada

Contact: Nadja Mertens, Sales Coord Hotel ph: (877) 225-6336

Room Type:	Jan.-April	May - September	Oct. - Dec.
Signature Room	\$189	\$229	\$189
Park Vista	\$249	\$289	\$249
One Bedroom Suite	\$389	\$429	\$389

London

SANDERSON

50 Berners St., London W1P 4AD, United Kingdom



Contact: Samm Lycett, Regional Account Director, ph: 44 (0) 20 7300 5535

samm.lycett@mhgc.com Hotel ph: 44 (0) 20 7300-1400

	Jan - April	May - July	August	Sept - December
Room Type:				
Standard Queen	210 GBP	215 GBP	190 GBP	215 GBP
Superior King	235 GBP	240 GBP	215 GBP	240 GBP
Deluxe King	265 GBP	270 GBP	225 GBP	270 GBP

ST. MARTINS LANE

45 St. Martins Lane, London WC2N 4HX, United Kingdom



Contact: Samm Lycett, Regional Account Director, ph: 44 (0) 20 7300-5535

samm.lycett@mhgc.com Hotel ph: 44 (0) 20 7300-5500

	Jan - April	May - July	August	Sept - December
Room Type:				
STD Queen	195 GBP	205 GBP	175 GBP	205 GBP
SUP Queen	235 GBP	245 GBP	205 GBP	245 GBP
DLX King	245 GBP	255 GBP	215 GBP	255 GBP